



The Client



The Project

- Leader of, and advisor to, an initiative to establish a single centralised tolling operation for QM independent of any particular toll road concession
- Development of solutions to multiple contractual, commercial and financial issues in order to progress initiative
- Management of multiple stakeholders interests and expectations, including Qld State Government, QM financial and legal requirements and investors



The Challenge

- Complex contractual, statutory and financial restrictions impacting initiative
- Time critical in order to facilitate the acquisition and operation by QM of other asset
- Detailed negotiations with Qld State Government required to progress initiative

The Outcome

- Successful implementation of Stage 1 of centralised tolling operation (hybrid model)
- Established framework for progression to Stage 2 of centralised tolling operation (final stage)



'experience makes a difference'